



## PRESS RELEASE

### **Versant Funds \$5 Million Non-Recourse Factoring Facility to Manufacturer**

(January 27, 2026) Versant Funding LLC is pleased to announce that it has funded a \$5 Million non-recourse factoring facility to a company that manufactures products for a large customer base which includes one of America's largest municipalities.

After a transition to Private Equity ownership and management restructuring, our newest client required an infusion of working capital to meet an urgent cash need. While the company has hundreds of customers with AR outstanding, the most efficient way to fund was to factor only the AR of their largest customer, but most factoring companies would not permit 100% customer concentration.

"Versant focuses solely on the credit quality of our clients' customers," according to Chris Lehnes, Business Development Officer for Versant Funding, and originator of this financing opportunity. "Since the company's largest account is a large US city, we were willing to allow 100% customer concentration and meet the client's short-term funding need."

#### About Versant Funding

Versant Funding's custom Non-Recourse Factoring Facilities have been designed to fill a void in the market by focusing exclusively on the credit quality of a company's accounts receivable. Versant Funding offers non-recourse factoring solutions to companies with B2B or B2G sales from \$100,000 to \$30 Million per month. All we care about is the credit quality of the A/R. To learn more contact: Chris Lehnes | 203-664-1535 | [clehnes@VersantFunding.com](mailto:clehnes@VersantFunding.com)